

**NAIFA Idaho**  
**Board of Directors Meeting**  
**Tuesday, May 29, 2018**  
**Conference Call**

CALL TO ORDER President-elect Steve Widmer called the meeting of the NAIFA Idaho Board of Directors to order at 9:08 AM on Tuesday, May 29. Those present on the call included Steve Widmer, David Hruza, Guy Stubbs, Debbie Dale, Rod Carr, Hyatt Erstad, Kraig Dahl, Trent Yost, Debbie Flandro, and Kyra Gibson. Absent and excused was Kent Lance.

PRESENT

03/12/2018 MINUTES APPROVED The minutes of the meeting held on Monday, March 12, 2018, were presented (see attached). Hyatt Erstad moved to approve the minutes. Seconded. Passed. Trent Yost joined the call at this time.

07/01/2017 - 05/29/2018 FINANCIAL REPORT Guy Stubbs presented the financials from July 1, 2017 – May 29, 2018. The board asked that Kyra adjust the budget to account for the web hosting which is every other year. Debbie Dale moved to receive and file the financials as presented. Seconded. Passed.

NATIONAL COMMITTEEMAN REPORT Debbie Dale gave a national committeeman report. The proposed bylaw changes passed at the congressional conference in Washington, D.C. The changes will go into effect on January 1 of 2019. Debbie Dale suggested we get a task force together to help implement the changes. Debbie Flandro joined the call at this time.

The deadline has been extended to March 1<sup>st</sup> due to the delay in the vote. It is recommended that two volunteers from each of the locals serve on the task force, and it will be up to each local to decide who they want to be a part of it. We will receive a set of guidelines from National and begin looking to identify new leaders in the locals. The proposal would be for the new task force to meet monthly via conference call, and meet face-to-face annually at the state convention meeting. Debbie Dale will reach out to the local boards for their names then she will send them to Kyra for confirmation so Kyra can get an email distribution list put together. The National Convention is coming up in September in San Antonio and should be very interesting with all of the changes.

CONGRESSIONAL FLY-IN Hyatt Erstad reported that at the Congressional Fly-in, all of the meetings went well with our senators and representatives from Idaho. The delegation was extremely receptive to the issues. Erstad gave an update on the Department of Labor law: the government has until June 13 to appeal the ruling to the U.S. Supreme Court (SCOTUS). We will not know for sure that there will be no appeal to SCOTUS, but all indications point to the DOL deciding against an appeal. In the meantime (and as always), it is best to follow the instructions of your broker-dealers on fiduciary practices.

SCOTUS At this time, it looks as though reform to health care is a dead issue. There may be something coming soon, but at this point nothing new to report.

MEMBERSHIP UPDATE President-elect Steve Widmer gave an update on membership. We are currently at 157 members; we are up 14 and down 15, so, overall, we have lost one members since the start of the year. Debbie Dale attended the membership meeting at the Congressional Fly-in and has information that should help us as we reach out to new members. Dale will be sending it out to the board. Dale reported that with the new unified dues structure, our dues in Idaho will most likely be increasing. However, there may be an introductory rate for new members, and they will be gradually stair-stepped up to the full price, so that may be a good opportunity for membership recruitment.

NATIONAL  
COMMITTEEMEN  
REPORTS

President-elect Steve Widmer turned the meeting over to the national committeemen for their local reports:

- Rod Carr had nothing to report for Boise except that they have continued to meet on the third Thursday of the month at Louie's in Meridian.
- Debbie Flandro reported that Southeastern has been in a holding pattern waiting for the bylaw changes from National. Their last meeting was in February. Their board is still meeting on a monthly basis, but at this time, they have not elected any officers for the new year.

AREA VP REPORT

Kraig Dahl gave an area VP update and reported that everything is at a standstill waiting for the bylaw changes. Southern had some good CE on long-term care and one with Joe Morton. They have lost two members including Rob Wilson who was the national committeeman for the board. They will need to replace Wilson. Southern is having a board meeting next Tuesday and will be sending Executive Director Kyra Gibson the name of the replacement.

2018 CONVENTION

President-elect Steve Widmer gave an update on the upcoming convention. At this point, we really need people to register. There are less than 10 people signed up, so please begin spreading the word and encouraging people to attend.

ADJOURNMENT

David Hruza moved to adjourn. Seconded. Passed. The meeting adjourned at 9:48AM.

Respectfully submitted,

Kyra Gibson  
Executive Director