

NAIFA Idaho
Board of Directors Meeting
Thursday, January 14, 2016
Conference Call

CALL TO ORDER Vice President Kent Lance called the conference call meeting of the NAIFA Idaho Board of Directors to order at 9:04 AM on Thursday, January 14, 2016. Those on the call included Kent Lance, Greg Bitter, Kraig Dahl, Catherine Parke, Greg Call, Laura Drake, John Bellamy, Guy Stubbs, Anne Lorenz, David Hruza, Debbie Dale, Debbie Flandro, and Kyra Gibson. Absent and excused were Trent Yost and Steve Widmer.

PRESENT

11/12/2015 MINUTES APPROVED Debbie Dale moved to approve the minutes of November 12, 2015. Seconded. Passed.

FINANCIAL REPORT APPROVED Kyra Gibson reviewed the financial report. Guy Stubbs moved to receive and file the financial report as presented. Seconded. Passed.

2016 DAY ON THE HILL Laura Drake gave an update on 2016 Day on the Hill. All of the speakers are lined up for the C.E. credit and the entertainment is lined up. Drake said she would like invitations to go to legislators by Monday, January 25. The registration form is currently being modified. This year we have a different price for members vs. non-members, so members receive a discount. Kyra Gibson will be sending an email blast out next week with the form and, hopefully, if we send the form out to locals' leadership, they can also send an email blast out to their contact list. It was suggested we send the information to Big "I" and get them to send it out to their contacts as well.

2016 STATE CONVENTION Kent Lance gave an update on the 2016 State Convention. He reviewed the list of speakers that are lined up for the convention and reported they are all confirmed. Kyra Gibson gave an update on the vendors that we have signed up at this point.

Kraig Dahl pointed out a change in the spelling of Jerry Borrowman on our State Convention information. Debbie Flandro joined the call at this time.

MEMBERSHIP PILOT PROGRAM EXTENDED Debbie Dale reported that the biggest news from NAIFA National is the extension of the membership pilot program. In the second year, new member's dues will be \$20, and 60% of that will be kept by national and 40% passed back to the state. We need to decide if we are going to pass any or all of the 40% on to the locals or keep some of it at the state level. Greg Call motioned to pass the dues from all new members in a renewal year 40% on to the local level and keep none at the state level. Seconded. Passed.

MEMBERSHIP REPORT Kent Lance gave a membership report. We currently have 269 people. We have 67 new members and 36 members who have lapsed. Debbie Dale suggested we remove from the list those who have retired so they no longer receive notifications.

Kyra Gibson had questions regarding the lunch at Cottonwood Grille on Tuesday, March 8. Greg Call suggested we pull in the Y.A.T.

member chairs from each local. Formal invitations will be sent, followed up by personal phone calls from board members.

IFAPAC

Catherine Parke gave an update on IFAPAC. She and Debbie Dale went to D.C. in December. They were able to meet with three of our congressmen and felt that, in particular, Senator Crapo and Senator Risch were very receptive. One of the goals for 2016 is to get the entire membership active in IFAPAC. Parke will be setting up a booth at Day on the Hill and at the State Convention. There is talk of new legislation in D.C. that will have DOJ take over issues of fiduciary responsibility instead of DOL. As soon as something comes up, Senator Crapo assured us he will vote against it.

NAIFA Southern Idaho had a discussion recently regarding the need for a complete budget on the IFAPAC fund and, beginning today, would like to discuss the bank statement and an accounting of that fund at every board meeting. We can use the funds but at this time it is not known what is in the account, so having a report will make those funds more available to us. Catherine Parke has ordered new materials from NAIFA National including banners, tablecloths, etc. She wants the booth to look professional and wants the names of contributors clearly displayed. She will provide a letter to Kyra Gibson to send to all state and local individuals that everyone in leadership needs to make sure their local association boards are contributing.

Guy Stubbs sent an email to most board members about the financials of the IFAPAC account. Debbie Dale has been working on it and will hopefully be handing that over to Kyra Gibson in the future to be maintained at AMG. Currently Dale has the QuickBooks files, balances, statements, etc. This would mean renegotiating with AMG to include that as part of their contract.

The question was raised asking if we could have a 5-6 year printout at our next meeting on Tuesday, March 8, to ascertain where we are with IFAPAC funds. A financial report needs to be brought to each board meeting from this point on. Anytime we make an expenditure of funds from that account, it will need to have board approval and be entered into the minutes. Kyra Gibson will plan to get together with Debbie Dale concerning the details and expense of adding that into next year's contract.

NATIONAL COMITTEEMEN REPORTS

Greg Call gave a report from Boise. The attendance at their last meeting was about 60. Kevin Rigenhagen spoke, and he drew a great crowd. Their next meeting is on Wednesday, February 10, from 8 AM to 12 noon at United Heritage, with four hours of C.E. available. For their March meeting, plans are to attend Day on the Hill. Boise will be offering a \$20 coupon for Boise members, encouraging them to attend. Greg Call reviewed the Day on the Hill flyer and would like to know who the speakers will be, knowing those names might change. Call said he wants to get the invitations out soon for new members.

Debbie Flandro gave a report for Southeastern. They had four out of eight legislators attend their last meeting. Yesterday David Colpron did a presentation, and they had some new members attend the meeting. For their March meeting, they are encouraging everyone to attend Day on the Hill. Southeastern is planning a law and ethics class with Joe Morton in April.

Laura Drake gave a report from Southern, stating they had a great turnout in January. They have a meeting scheduled for February regarding multiline. In March they are planning to have a presenter from State Farm on umbrella policy. In April they will have a law symposium. Things are operating well, and they are planning a volleyball tournament in March for a fundraiser. They will be splitting the proceeds with the host school. Hopefully, it will be successful in earning money for Southern.

Greg Bitter reported that the December meeting was canceled due to problems with the venue, so they rescheduled that meeting for January. They did pick up members, and even signed one right before the end of the year to get in on the new pilot program.

AREA V.P. REPORT

Kraig Dahl gave an Area V.P. Report, stating that things are going very well. A good example is that Southern has six people on this conference call - a great representation. Southern is doing well, and has a cohesive group of leaders working together to make it all happen.

NEW MEMBER LUNCH

David Hruza reported he plans to be at the new member luncheon on Day on the Hill, on Tuesday, March 8. He will be doing a PowerPoint presentation about the organization, how to walk through the website, and about the LILI program. They are planning for a 2016 LILI class, so if you know someone who might be interested, please send their name and contact information to Hruza. Information will soon be sent to locals through the AMG office.

ADJOURNMENT

The next meeting is scheduled for Tuesday, March 8, 2016. The meeting was adjourned at 10:13 AM.

Respectfully submitted,

Kyra Gibson
Executive Director