

NAIFA Idaho
Board of Directors Meeting
Thursday, September 10, 2015
Conference Call

CALL TO ORDER	NAIFA Idaho President Trent Yost called the meeting of the NAIFA Idaho Board of Directors to order at 9:04 AM on Thursday, September 10, 2015. Those present on the call
PRESENT	included: Trent Yost, Debbie Dale, Kraig Dahl, Catherine Parke, Kent Lance, Greg Bitter and Kyra Gibson.
MEMBER PILOT UPDATE	Trent Yost reported that the NAIFA Membership Pilot Program has been extended through December 2015.
2016 STATE CONVENTION	Kent Lance gave an update on State Convention. John Homer and Jerry Barman are confirmed as speakers and the committee is working on the others. Kraig Dahl has reserved a block of rooms at The Fairfield in Twin Falls. Kyra is going to get an updated sponsorship form sent out for vendor sign ups.
07/30/2015 MINUTES APPROVED	The minutes of the July 30, 2015, Board of Directors meeting were distributed for review (see attached). <u>Kraig Dahl moved to approve the minutes. Seconded. Passed.</u>
DAY ON THE HILL	Kyra reported that she had spoken with Laura Drake and understands that most of the speakers are confirmed for the 2016 Day on the Hill. Kyra has made the necessary arrangements with the legislative services and the Crystal Ball Room.
NATION COMMITTEEMAN REPORT	Debbie Dale asked that Kyra send out a document with all upcoming dates and meeting to the board. Debbie reported that she has not been able to contact Area 1 V.P. Mike Newell, and is not sure if he is still in the insurance business, Debbie Dale spoke with John Bellamy, from United Heritage and John expressed he would be willing to serve in that position if Mike is no longer serving.
MEMBERSHIP UPDATE	Trent Yost reported he would be emailing out an update with membership numbers to the board, following the meeting.
IFAPAC UPDATE	Catherine Parke gave an update on IFAPAC. The fly in will take place in D.C., December 1-3. Catherine Parke and Debbie Dale are planning to attend. The funds for the trip will come out of the IFAPAC funds, as part of the annual budget. The goal will be to meet with each of the state representatives. Kyra will send Catherine an updated list of addresses of members for her to contact, regarding IFAPAC contributions. Kyra reported she has

still not heard from a majority of the local chapters who will serve as their IFAPAC chair. Debbie Dale agreed to serve as the IFAPAC chair for Treasure Valley.

YOUNG ADVISORS TEAM

Debbie Dale reported that at this time we do not have a new Y.A.T. chairman, Kevin Rigenhagen has not responded to calls regarding the position.

NATIONAL COMMITTEE REPORTS

Debbie Flandro reported Southeastern had a great presentation in their local from Trent Yost regarding Department of Labor. It was approved for C.E. and would suggest other locals bring Trent in to speak. Southeastern held their mini putt fundraiser, and it was very successful. The event was well attended and a net result of around \$500 was raised to add to their ISU scholarship fund. They should be able to give the first scholarship starting in January 2016. Debbie and Trent are currently working on the criteria. As far as the local chapter, speakers are scheduled through January; yesterday was the first meeting of the year. Meetings are being held at Farm Bureau and in November there will be a joint meeting in Blackfoot with Eastern Idaho Health Underwriters.

AREA V.P. REPORT

Area V.P. Kraig Dahl reported that Southern has everything lined up for the year. They were able to help take tickets at the county fair again this year, and got paid for that. Southern has received several new members through the membership pilot program. Greg Bitter joined the call.

NEW MEMBER EVENTS

Kyra wanted clarification on which line item in the budget the new member events would come from – New Member Recruitment.

PIC UPDATE

Greg Bitter gave a PIC update. They met with legislators and were able to discuss the situation with The Department of Labor. NAIFA is continuing to put pressure on legislators to try and push back the DOL. It continues to be a struggle of how often to stay in contact with the legislators, when they are splitting time between Idaho and Washington D.C.

FINANCES UPDATE

Trent Yost reviewed the financial report for the period of July 1, 2015 – September 10, 2015. Kyra reported the \$1300 recently received from 2015 Day on the Hill was not reflected in the current financial. Kraig Dahl moved to file and received the financial statement. Seconded. Passed.

WEBSITE UPDATE

Kyra reported that AMG is working on the new NAIFA website and they are in need of some updated pictures. Kyra asked if anyone had some good photos that would be helpful to please

email them. Kyra will also contact local Presidents and Executive requesting pictures.

BYLAWS
AMMENDMENT

Debbie Dale would like feedback from the locals on the proposed amendment to NAIFA's bylaws, delegated need to know how to vote at National Convention, next month. The proposed change is to allow the committees to approve candidates rather than have contested elections for trustees; it would be a vetting process. Debbie asked the board get the feedback from their locals and let her know so they can be well represented at NAIFA National. Kyra reported there are 10 people from Idaho going to National Convention. She has emailed locals and has not heard of anyone else planning to attend. She will be reporting delegates today.

ADJOURNMENT

Kraig Dahl moved to adjourn the meeting. Seconded. Passed.
The meeting adjourned at 9:54am

Next meeting will be held on Thursday, November 12th, 2015 at Association Management Group.

Respectfully submitted,

Kyra Gibson
Executive Director