

NAIFA Idaho
Board of Directors Meeting
Thursday, July 30, 2015
United Heritage Insurance – Meridian, Idaho

CALL TO ORDER NAIFA Idaho President Trent Yost called the meeting of the NAIFA Idaho Board of Directors to order at 9:07 AM on Thursday, July 30, 2015, at United Heritage Insurance in Meridian, Idaho. Those present

PRESENT included: Trent Yost, Catherine Parke, Steve Widmer, Debbie Dale, Greg Call, Anne Lorenz, Greg Bitter, Guy Stubbs, Kent Lance, Laura Drake, Debbie Flandro, Dan Buck and Kyra Gibson.

05/12/2015 MINUTES APPROVED The minutes of the May 12, 2015, Board of Directors meeting were distributed for review (see attached). Kent Lance moved to approve the minutes. Seconded. Passed.

7/1/2015-6/30/2016 BUDGET APPROVED Kyra Gibson distributed the proposed budget report for July 1, 2015 – June 30, 2016. Debbie Dale and Kyra Gibson answered questions regarding bank fees, telephone and the addition of the website line item. It was explained that this increase would be for a website redesign and moving of the management of the website to Association Management Group. Debbie Dale answered questions regarding Day on the Hill and supplies. Greg Call moved to approve the budget. Call withdrew the motion.

There was continued discussion of the website as a budget item. The board had questions for Catherine Parke regarding the use of IFAPAC funds to possibly help offset costs of the 2016 Day on the Hill. Parke will check on the status of the appropriations of IFAPAC and what the funds can be used for, and report back to the board.

The board discussed the 2016 Day on the Hill. Laura Drake will be chairing the committee. Guy Stubbs asked to serve on that committee as well.

Greg Call moved to approve transferring the management of the website to Association Management Group and that the Executive Committee attempt to negotiate a lower rate for the setup fee with Association Management Group. Seconded. Passed.

Kent Lance moved to approve the budget. Seconded. Passed.

MEMBERSHIP UPDATE Trent Yost gave an update on membership. NAIFA Idaho currently has a total of 237 members. Overall, membership is down and has been for several years. We are hoping for an increase with the implementation of the NAIFA National Pilot Program.

IFAPAC UPDATE Catherine Parke gave an update on IFAPAC. Currently, only 48 of the 237 NAIFA Idaho members listed are IFAPAC contributors. The goal is to increase that number and create a committee with representation from each of the local groups to help raise awareness and increase giving towards the PAC. New members need to be made aware of what PAC does, and it is critical that we increase giving.

PIC UPDATE Greg Bitter gave an update on PIC, and reported that NAIFA Idaho needs to conduct in-district meetings. At this time, the biggest issue to

address is what is happening with the Department of Labor. Idaho should be very thankful for the good relationships we have had with our legislators. In visiting with our legislators, only Representative Labrador was on the fence. Greg Bitter plans to send an email next week and schedule the in-district meetings.

HEALTH COSTS

Guy Stubbs gave a health report. *Your Health Idaho* predicts all the carriers are looking at a 15-24% increase on the individual side. Open enrollment will begin in November and run through the end of January. Medicare starts October 15. Certification has not been announced, so at this time we are not sure where it will be or what we will need to do.

YOUNG ADVISORS TEAM

Trent Yost gave an update on the Young Advisors Team (YAT) Chair. An individual had agreed to serve as YAT Chair and then decided not to. The Executive Committee suggested a few names at today's meeting and will reach out to those individuals to see if they are interested in serving this year.

NATIONAL COMMITTEE REPORTS

The following National Committee reports were given:

- Debbie Flandro reported that Southeastern will sponsor a Mini Putt Golf fundraiser on Tuesday evening, August 18. Kyra Gibson will send invitations to the board members and local presidents next week. The fundraiser will take place in Pocatello. The funds will be added to the Idaho State University scholarship fund, which will soon have sufficient funds to be awarded.
- Laura Drake reported that Southern held their annual planning meeting, set their budget, and confirmed speakers through February.
- Greg Call reported that Boise will have their Executive Committee meeting next week and one of the agenda items will be to finalize the budget.
- Dan Buck reported that Treasure Valley is currently regrouping and decided to hold quarterly meetings.

Debbie Dale announced that anyone attending the National Convention in New Orleans should plan on staying until voting is completed at the very end of the convention.

2016 EVENTS UPDATE

Kyra Gibson gave an update on events for 2016. The NAIFA Idaho Day on the Hill has been scheduled for Tuesday, March 8, 2016. Reservations have also been made with Legislative Services for dinner at The Crystal Ballroom. Reservations have been confirmed with Canyon Crest Event Center in Twin Falls for our 2016 State Convention to be held May 10-11.

ADJOURNMENT

Greg Call motioned to adjourn the meeting. Seconded. Passed. The meeting was adjourned at 10:02 AM.

Respectfully submitted,

Kyra Gibson
Executive Director